

| AVTERN        | TIONAL                              |                 |        | Status  |  |                         | M                         | embe | rship  |         |   |  |   | Reports               |  |  | Finance            | LCIF                                       |
|---------------|-------------------------------------|-----------------|--------|---|--|-------------------------|---------------------------|------|--|---------|---|--|---|-----------------------|--|--|--------------------|--|
| Club<br>Numbe | Club<br>r Name                      | Charter<br>Date |        | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped |      | Net Concept Net Co | ount 12 | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                 | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | No<br>Active<br>Email **                 | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |                                     |                 |        |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |      | If net loss<br>is greater<br>than 20%<br>appears<br>in red   |         |   | If no repor<br>in 3<br>months<br>appears ir<br>red | more tha                                | n of o                | officers that<br>do not hav<br>an active |  |                    |  |
| Clubs         | less than two years old             | d               |        |   |  |                         |                           |      |  |         |   |  |   |                       |  |  |                    |  |
| 109242        | KINGSTOWNE                          | 09/16/2010      | Active |   | 10   | 1                       | 0                         | 1    | 11.11%   | 22      |   | 1  |   |                       |  | 2  |                    |  |
| 108744        | NORTHERN VIRGINIA<br>MULTI-CULTURAL | 06/23/2010      | Active |   | 25   | 0                       | 0                         | 0    | 0.00%  | 36      |   | 4  |   | 3                     | T,M                                      | N/R  | 90+ Days           |  |
| 108809        | PRINCE WILLIAM COUNTY ROARING       | 06/25/2010      | Active |   | 22   | 0                       | 0                         | 0    | 0.00%  | 24      |   | 0  |   | 3                     | P,S,T                                    | 4  |                    |  |
| Clubs         | more than two years o               | ld              |        |   |  |                         |                           |      |  |         |   |  |   |                       |  |  |                    |  |
| 61920         | ALEXANDRIA<br>ASIAN-AMERICAN        | 05/17/1999      | Active |   | 31   | 0                       | 0                         | 0    | 0.00%  | 25      |   | 0  |   | 2                     |  | 0  |                    | \$500.00                                   |
| 9104          | ALEXANDRIA HOST                     | 03/06/1933      | Active |   | 38   | 0                       | 1                         | -1   | -2.56%   | 39      | 4   | 0  |   |                       | P,M                                      | 0  |                    |  |
| 9106          | ALEXANDRIA LINCOLNIA                | 03/31/1964      | Active |   | 12   | 0                       | 2                         | -2   | -14.29%  | 15      | 33  | 0  |   |                       | P,T,M                                    | 0  |                    |  |
| 34942         | ALEXANDRIA WATERGATE                | 01/23/1978      | Active |   | 13   | 2                       | 0                         | 2    | 18.18%   | 12      |   | 1  |   |                       |  | 27   |                    |  |
| 9108          | ANNANDALE                           | 03/23/1948      | Active |   | 30   | 0                       | 1                         | -1   | -3.23%   | 32      | 5   | 0  |   |                       | P,T                                      | 0  |                    |  |
| 53035         | AQUIA EVENING                       | 05/05/1992      | Active |   | 42   | 2                       | 1                         | 1    | 2.44%  | 41      | 4   | 0  |   |                       | M  | 0  |                    | \$100.00                                   |
| 38435         | AQUIA HARBOUR HOST L C              | 05/01/1980      | Active |   | 45   | 1                       | 0                         | 1    | 2.27%  | 60      |   | 0  |   |                       |  | 0  |                    |  |
| 9110          | ARCOLA                              | 10/17/1952      | Active |   | 10   | 0                       | 0                         | 0    | 0.00%  | 10      |   | 0  |   | 10                    | Р  | 0  |                    |  |
| 9112          | ARLINGTON HOST                      | 12/06/1936      | Active |   | 40   | 0                       | 2                         | -2   | -4.76%   | 50      | 11  | 0  |   | 2                     |  | 0  |                    |  |
| 9113          | ARLINGTON NORTHWEST ARLINGTON       | 05/26/1953      | Active |   | 13   | 0                       | 0                         | 0    | 0.00%  | 12      |   | 0  |   | 9                     | Т  | 21   |                    |  |
| 9115          | ARLINGTON SOUTH ARLINGTON           | 05/22/1946      | Active |   | 15   | 0                       | 0                         | 0    | 0.00%  | 16      |   | 1  |   |                       | M  | 3  |                    |  |
| 9116          | BAILEYS CROSS ROADS<br>HOST         | 02/24/1954      | Active |   | 33   | 0                       | 4                         | -4   | -10.81%  | 36      | 4   | 0  |   |                       |  | 0  |                    | \$25.00                                    |
| 9118          | BRANDY STATION                      | 06/13/1973      | Active |   | 7  | 0                       | 0                         | 0    | 0.00%  | 8       |   | 1  |   |                       |  | 0  |                    |  |
| 9120          | BURKE                               | 04/04/1967      | Active |   | 14   | 2                       | 4                         | -2   | -12.50%  | 16      | 6   | 1  |   |                       | P,S,T                                    | 3  |                    |  |
| 35163         | CHANCELLOR L C                      | 03/16/1978      | Active |   | 22   | 0                       | 0                         | 0    | 0.00%  | 22      |   | 3  |   |                       |  | 16   |                    |  |
| 9123          | CLIFTON                             | 01/13/1969      | Active |   | 59   | 3                       | 2                         | 1    | 1.72%  | 57      | 20  | 0  |   |                       | Т  | 0  |                    |  |
| 9124          | COLONIAL BEACH                      | 10/15/1954      | Active |   | 17   | 0                       | 2                         | -2   | -10.53%  | 21      | 8   | 0  |   |                       | Р  | 0  |                    |  |
| 53355         | CULPEPER 92                         | 06/28/1992      | Active |   | 16   | 0                       | 1                         | -1   | -5.88%   | 16      | 2   | 0  |   | 2                     | T,M                                      | 0  |                    |  |
| 9125          | CULPEPER DAWN                       | 01/23/1969      | Active |   | 26   | 0                       | 1                         | -1   | -3.70%   | 28      | 6   | 0  |   | 2                     |  | 0  |                    |  |
| 9126          | CULPEPER HOST                       | 08/30/1934      | Active |   | 16   | 0                       | 0                         | 0    | 0.00%  | 16      |   | 0  |   | 4                     | Р  | 5  |                    |  |



| INTER        | ATIONAL                      |                 | ;        | Status  |  |                         | M                         | ember | ship  |          |   |  |           | Finance               | LCIF   |  |                    |  |
|--------------|------------------------------|-----------------|----------|---|--|-------------------------|---------------------------|-------|---|----------|---|--|-----------|-----------------------|--|--|--------------------|--|
| Club<br>Numb | Club<br>er Name              | Charter<br>Date |          | Number of<br>Times on Status<br>Quo within 2<br>years |  | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped |       | Net   | Count 12 | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                 |           | President<br>Rotation |  | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|              |                              |                 |          |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |       | If net los<br>is greate<br>han 20%<br>appears<br>in red | er<br>6  |   | If no repor<br>in 3<br>months<br>appears in<br>red | more than | n of repeat           | Notes the officers that do not have an active do Email | in 12<br>months                                |                    |  |
| 9127         | CULPEPER MID DAY             | 07/15/1960      | Active   |   | 32   | 0                       | 0                         | 0     | 0.00%   | 32       |   | 1  |           |                       |  | 13   |                    |  |
| 9128         | DAHLGREN                     | 07/16/1959      | Active   |   | 37   | 0                       | 2                         | -2    | -5.13%  | 42       | 13  | 0  |           |                       | P,T  | 0  |                    |  |
| 9129         | DALE CITY                    | 11/19/1968      | Active   |   | 34   | 0                       | 0                         | 0     | 0.00%   | 34       |   | 0  |           | 2                     |  | 0  |                    |  |
| 9131         | DUMFRIES POTOMAC             | 02/04/1969      | Active   |   | 15   | 0                       | 0                         | 0     | 0.00%   | 10       |   | 6  |           | 2                     |  | 0  |                    |  |
| 29947        | ENGLESIDE                    | 11/22/1974      | Active   | 1   | 9  | 0                       | 0                         | 0     | 0.00%   | 9        |   | 0  |           | 6                     |  | 9  | 90+ Days           |  |
| 9133         | FAIRFAX HOST                 | 02/21/1951      | Active   |   | 66   | 4                       | 3                         | 1     | 1.54%   | 55       | 34  | 0  |           |                       | Р  | 0  |                    |  |
| 9135         | FALLS CHURCH                 | 05/28/1940      | Active   |   | 36   | 0                       | 2                         | -2    | -5.26%  | 38       | 13  | 0  |           |                       |  | 0  |                    | \$50.00                                    |
| 9136         | FAUQUIER HOST                | 02/02/1949      | Active   |   | 21   | 0                       | 0                         | 0     | 0.00%   | 21       |   | 1  |           | 4                     |  | 1  |                    |  |
| 9138         | FREDERICKSBURG HOST          | 11/10/1938      | Active   |   | 60   | 0                       | 0                         | 0     | 0.00%   | 65       |   | 3  |           |                       |  | 0  |                    |  |
| 44001        | GAINESVILLE NEW<br>BALTIMORE | 06/26/1984      | Active   |   | 15   | 0                       | 0                         | 0     | 0.00%   | 16       |   | 0  |           | 2                     | P,T,M  | 70   |                    |  |
| 9139         | GREAT FALLS                  | 03/13/1958      | Cancelle | ed(6) <b>1</b>  | 0  | 0                       | 0                         | 0     | 0.00%   | 10       |   | 3  | 1         | None                  |  | N/A  |                    |  |
| 84950        | GREATER FALLS RUN            | 03/03/2005      | Active   |   | 68   | 0                       | 1                         | -1    | -1.45%  | 67       | 4   | 0  |           |                       | P,M  | 0  |                    |  |
| 34826        | LAKE JACKSON L C             | 12/29/1977      | Active   |   | 19   | 0                       | 3                         | -3    | -13.64%   | 22       | 4   | 0  |           |                       |  | 0  |                    |  |
| 29207        | LAKE RIDGE                   | 04/30/1974      | Active   |   | 28   | 0                       | 1                         | -1    | -3.45%  | 29       | 7   | 1  |           |                       |  | 1  |                    |  |
| 9142         | LEESBURG HOST                | 09/19/1938      | Active   |   | 31   | 0                       | 0                         | 0     | 0.00%   | 32       |   | 5  |           |                       |  | 1  |                    | \$1000.00                                  |
| 9144         | LOVETTSVILLE                 | 06/09/1955      | Active   |   | 44   | 3                       | 1                         | 2     | 4.76%   | 46       | 12  | 0  |           |                       |  | 0  |                    |  |
| 9145         | MANASSAS HOST                | 06/18/1947      | Active   |   | 38   | 1                       | 0                         | 1     | 2.70%   | 39       |   | 0  |           |                       | P,T  | 11   |                    |  |
| 68811        | MANASSAS LIONESS             | 05/05/2003      | Active   |   | 44   | 2                       | 2                         | 0     | 0.00%   | 42       | 19  | 0  |           | 2                     | T,M  | 4  |                    |  |
| 9143         | MASON NECK L C               | 06/08/1967      | Active   |   | 28   | 1                       | 0                         | 1     | 3.70%   | 27       |   | 1  |           |                       |  | 1  |                    |  |
| 9149         | MC LEAN EARLY BIRD           | 06/02/1971      | Active   |   | 7  | 0                       | 0                         | 0     | 0.00%   | 7        |   | 0  |           | 2                     |  | 0  |                    |  |
| 9150         | MERRIFIELD                   | 04/14/1965      | Active   |   | 20   | 4                       | 0                         | 4     | 25.00%  | 16       |   | 0  |           | 2                     |  | 0  |                    |  |
| 9151         | MIDDLEBURG                   | 02/11/1946      | Active   |   | 15   | 1                       | 0                         | 1     | 7.14%   | 10       |   | 0  |           |                       |  | 0  |                    |  |
| 36563        | MONTCLAIR L C                | 02/06/1979      | Active   |   | 35   | 2                       | 0                         | 2     | 6.06%   | 34       |   | 0  |           |                       | Р  | 0  |                    |  |
| 9153         | MOUNT VERNON DISTRICT        | 11/16/1945      | Active   |   | 11   | 0                       | 0                         | 0     | 0.00%   | 12       |   | 3  |           |                       |  | 4  |                    |  |
| 62033        | MOUNT VERNON EVENING         | 06/07/1999      | Active   |   | 17   | 0                       | 1                         | -1    | -5.56%  | 18       | 24  | 0  |           |                       | М  | 0  |                    |  |
| 9154         | NOKESVILLE                   | 04/30/1973      | Active   |   | 19   | 0                       | 1                         | -1    | -5.00%  | 20       | 36  | 0  |           |                       | S,M  | 0  | 90+ Days           |  |



| AVTERN        | MONE                          |                 |        | Status  |  |                         | M                         | embei | rship   |          |   |  |                       | Reports               | ;   |  | Finance            | LCIF                                       |
|---------------|-------------------------------|-----------------|--------|---|--|-------------------------|---------------------------|-------|---|----------|---|--|-----------------------|-----------------------|---|--|--------------------|--|
| Club<br>Numbe | Club<br>r Name                | Charter<br>Date |        | Number of<br>Fimes on Status<br>Quo within 2<br>years |  | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped |       | Net (<br>Growth%  | Count 12 | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                 |                       | President<br>Rotation | No<br>Active<br>Email **                  | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |                               |                 |        |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |       | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r        |   | If no repor<br>in 3<br>months<br>appears ir<br>red | more that<br>one year | n of repeat           | officers that<br>do not have<br>an active |  |                    |  |
| 9147          | PARK WEST L C                 | 08/30/1966      | Active |   | 49   | 0                       | 3                         | -3    | -5.77%  | 52       | 4   | 0  |                       |                       | P,T                                       | 0  |                    |  |
| 9158          | PURCELLVILLE                  | 09/23/1938      | Active |   | 21   | 0                       | 0                         | 0     | 0.00%   | 16       |   | 0  |                       | 2                     | T,M                                       | 0  | 90+ Days           |  |
| 9159          | QUANTICO                      | 08/27/1946      | Active |   | 14   | 0                       | 0                         | 0     | 0.00%   | 15       |   | 0  |                       |                       |   | 0  |                    |  |
| 9160          | RAPPAHANNOCK                  | 03/18/1958      | Active |   | 59   | 0                       | 3                         | -3    | -4.84%  | 60       | 7   | 3  |                       |                       | P,M                                       | 2  |                    |  |
| 9161          | REMINGTON                     | 06/08/1964      | Active |   | 28   | 0                       | 1                         | -1    | -3.45%  | 28       | 2   | 1  |                       | 4                     | M   | 1  |                    |  |
| 9162          | RESTON                        | 05/12/1967      | Active |   | 38   | 1                       | 0                         | 1     | 2.70%   | 38       |   | 0  |                       |                       | P,M                                       | 0  |                    |  |
| 65326         | SOUTH RIDING                  | 05/15/2002      | Active |   | 18   | 1                       | 0                         | 1     | 5.88%   | 22       |   | 0  |                       | 2                     | T,M                                       | 1  |                    |  |
| 9164          | SPOTSYLVANIA                  | 12/20/1966      | Active |   | 45   | 3                       | 6                         | -3    | -6.25%  | 49       | 5   | 0  |                       |                       | P,T                                       | 0  |                    |  |
| 9165          | SPRINGFIELD FRANCONIA<br>HOST | 07/28/1954      | Active |   | 30   | 6                       | 1                         | 5     | 20.00%  | 28       | 28  | 2  |                       |                       |   | 3  |                    |  |
| 9166          | SPRINGFIELD FRANCONIA MID DAY | 06/12/1968      | Active |   | 13   | 0                       | 0                         | 0     | 0.00%   | 16       |   | 0  |                       |                       |   | 1  |                    | \$700.00                                   |
| 9167          | STAFFORD COUNTY               | 03/20/1952      | Active |   | 29   | 0                       | 2                         | -2    | -6.45%  | 22       | 0   | 1  |                       |                       |   | 0  |                    |  |
| 9130          | STERLING                      | 05/13/1964      | Active |   | 26   | 0                       | 2                         | -2    | -7.14%  | 26       | 2   | 0  |                       |                       |   | 0  |                    |  |
| 9168          | TYSONS CORNER                 | 01/12/1966      | Active |   | 11   | 3                       | 0                         | 3     | 37.50%  | 8        |   | 0  |                       | 2                     |   | 0  |                    |  |
| 9170          | VIENNA HOST                   | 04/13/1942      | Active |   | 47   | 1                       | 2                         | -1    | -2.08%  | 51       | 7   | 0  |                       |                       | Т   | 0  |                    | \$5000.00                                  |
| 9171          | WARRENTON                     | 10/30/1939      | Active |   | 30   | 1                       | 1                         | 0     | 0.00%   | 27       | 1   | 0  |                       |                       | Т   | 0  |                    |  |
| 97405         | WARRENTON SUNRISE             | 06/27/2006      | Active |   | 35   | 1                       | 0                         | 1     | 2.94%   | 34       |   | 1  |                       | 2                     | P,T                                       | 4  |                    |  |
| 77280         | WESTMORELAND                  | 06/11/2003      | Active |   | 14   | 0                       | 0                         | 0     | 0.00%   | 14       |   | 0  |                       | 2                     |   | 0  |                    |  |
| 9172          | WOODBRIDGE                    | 02/10/1955      | Active |   | 33   | 5                       | 2                         | 3     | 10.00%  | 28       | 7   | 0  |                       | 2                     |   | 0  |                    |  |

#### Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| ub Club Charter<br>mber Name Date | Current Cancellation<br>Status* Date |  |
|-----------------------------------|--------------------------------------|--|
|                                   | Cancelled(6) 06/30/2011              |  |
|                                   | Cancelled(6) 06/30/2011              |  |



| TERNATIONA                              | 7            |                 |                                      |              |      | Sta                  | atus  |  |                                 | N                         | <b>l</b> ember                        | ship   |                                    |   |  |   | Reports                                       | <b>;</b>                                 |  | Finance   | LCIF                                       |
|---|--------------|-----------------|--------------------------------------|--------------|------|----------------------|---|--|---------------------------------|---------------------------|---------------------------------------|--|------------------------------------|---|--|---|---|--|--|---|--|
| Club<br>Number                          | Club<br>Name |                 |                                      | arter<br>ate | Curi | Tim<br>ent C         | Number of<br>nes on Status<br>Quo within 2<br>years |  | YTD<br>Members<br>Added         | YTD<br>Members<br>Dropped |                                       | Net 0<br>Growth%                             | Count 12                           | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                 | Yrs. Since<br>Last<br>Officer<br>Report | e<br>President<br>Rotation                    | No<br>Active<br>Email **                 | Months<br>Since La:<br>Activity<br>Report ** | st Account  | Donations<br>for current<br>Fiscal<br>Year |
|   |              |                 |                                      |              |      |                      |   | If below<br>15<br>members<br>appears<br>in red | ;                               |                           | i                                     | If net lossis greate than 20% appears in red | r                                  |   | If no repor<br>in 3<br>months<br>appears ir<br>red | more that                               | in of<br>r repeat                             | officers that<br>do not hav<br>an active | e months                                     |   |  |
| Current YT Total Ne Clubs Clu Count Cou | w Cancelled  | d Net<br>Club N | Current<br>Total<br>Iembers<br>Count |              |      | YTD<br>Net<br>Growth | Net C<br>Growth                                     | Member<br>Count 12<br>Months<br>Ago            | Avera<br>Memb<br>Cour<br>Per Cl | per with                  | of Clubs<br>less thar<br>20<br>embers |  | % No<br>Office<br>Report<br>12 Mon | er with<br>in balance                               | of Cl  | ubs<br>1 in                             | Status Quo<br>Clubs<br>Financial<br>uspension |  | Cancelled<br>I Club                          | Members %<br>Lost Ca<br>Due to No<br>Cancellation | ncelled for<br>n-Financial                 |
| 66                                      | 0 1          | -1              | 1,845                                | 51           | 61   | -10                  | -0.54%  | 1,901  | 2                               | 8                         | 38%                                   | 119  | % 0%                               | 6%  |  | 0                                       | 0%  | 1  | 140  | 0   | 100%                                       |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.